

### **What's the goal of the coaching sessions?**

Coaching sessions help you get clarity on the best steps to help you reach the goals you've outlined for your nonprofit. During the coaching sessions, Jurema will share important knowledge to help execute your goals and provide needed resources (e.g. templates, case examples, etc.)

### **What's the goal of the coaching sessions?**

The initial consultation is designed to narrow down the coaching goals for the engagement, to determine the recommended length of coaching, and to determine the areas where you and your team need development. You will receive a written assessment once the initial meeting is done.

### **What are the coaching topics?**

Coaching topics range from nonprofit startup, raising startup funding, grant writing or board recruitment and engagement. Each coaching session will focus on the goals outlined in the initial consultation.

Assistance completing startup paperwork from the IRS and your state is not included and is sold as a separate service.

### **What happens in each session?**

At each session, we will review the coaching goals, review assignments from the previous meeting, and cover key coaching questions: what needs to happen to help you get closer to your goal(s); what is hindering you from reaching that goal(s); what are recommended action steps to achieve your goal(s); and what knowledge or resources are needed to achieve your goal(s). Each session is every 2 weeks and lasts 1 hour.

### **Who can participate in the coaching sessions?**

More than one person can attend the coaching sessions from your organization. We recommend no more than 3 persons participate to maximize our time. The same individuals should participate in all sessions.